



To: Bill Powell
Assistant Superintendent for Support Services

From: Jennifer Chiu
Director of Procurement Services

Date: March 11, 2022

Re: Instructional Materials - Textbooks, eBooks, Workbooks, and Teacher Materials
Annual Contract #22-05-4420R-RFP Addendum 1

The following proposals were received and opened at 3:00 p.m., Wednesday, March 2, 2022, as advertised and specified in documents concerning **Annual Contract #22-05-4420R-RFP Instructional Materials - Textbooks, eBooks, Workbooks, and Teacher Materials**. The proposals received are located on pages 2-6.

Award contracts to each of the vendors listed at the discount noted.

Funding: Activity Funds, Bond Funds, Grant Funds, IMA Funds, M & O Funds

Estimated Expenditure: \$13,000,000.00

Contract Term: May 1, 2022 - April 30, 2023

Renewal: 2 Years

pm

Line 1 Technology-Based Learning Mediums

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
ABDO	0.0%
Applied Educational Systems, Inc.	0.0%
Bellwether Media	100.0%
Benchmark Education Company	0.0%
BLENDING EDUCATION, LLC	20.0%
Capstone (Coughlan Companies, Inc.)	0.0%
Cengage Learning, Inc.	0.0%
Committee for Children	10.0%
CompleteBook (Complete Book and Media Supply, INC)	0.0%
Continental (The Continental Press Inc)	0.0%
Cosenza & Associates, LLC	5.0%
Curriculum Associates, LLC	0.0%
Davis Publications, Inc.	0.0%
Different Roads to Learning, Inc.	5.0%
DREAMBOX LEARNING, INC.	0.0%
Essential Skills Software Inc.	0.0%
Flinn Scientific Inc	0.0%
Fluidity Software, Inc.	30.0%
Follett Content Solutions, LLC	0.0%
Follett School Solutions, Inc.	0.0%
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	25.0%
Handwriting Without Tears (No Tears Learning)	0.0%
Heinemann (Greenwood Publishing)	0.0%
Houghton Mifflin Harcourt Publishing Company	0.0%
iMar Learning Solutions	3.0%
Integral Mathematics, Inc.	0.0%
iTutoring.com, Inc.	50.0%
IXL Learning	0.0%
Junior Library Guild (MT Library Services, INC)	0.0%
Kaduceus Holdings, Inc.	0.0%
KAMICO Instructional Media, Inc.	0.0%
Lab Resources, Inc.	0.0%
Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
Learning A-Z, LLC	0.0%
Learning Services (Learning Services International Inc)	3.0%
Lerner Publishing Group	25.0%
Lexia Learning Systems LLC	0.0%
Macie Publishing Company	0.0%
Mackin Educational Resources (Mackin Book Company)	5.0%
Macmillan Learning LLC, d/b/a MPS, c/o Bedford Freeman and Worth Publishing Group	0.0%
Mastery Education (Peoples Education, Inc.)	0.0%
Math Unity LLC (John Hodgens)	0.0%
McGraw-Hill School Education, LLC	0.0%
MobyMax (MobyMax Education, LLC)	0.0%
MYVRSPOT (MYVRSPOT, LLC)	1.0%
Nearpod Inc.	10.0%
Newsela	0.0%
NSTA (National Science Teachers Association-NSTA)	20.0%
OverDrive, Inc.	0.0%

Line 1 Technology-Based Learning Mediums (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
PASCO scientific	0.0%
Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
QuaverEd, Inc	0.0%
RALLY! Education	0.0%
Really Great Reading Company	0.0%
Rethink Ed (Rethink Autism Inc)	0.0%
s3strategies	0.0%
Savvas Learning Company LLC (Gateway Education Holdings LLC)	0.0%
School Specialty, LLC	35.0%
Seidlitz Education	0.0%
Sirius Education Solutions (Sirius Education Solutions LLC)	0.0%
Speech Corner LLC	0.0%
Studies Weekly (American Legacy Publishing)	0.0%
Super Duper Publications (Super Duper Inc)	0.0%
Supporting Science, Inc.	0.0%
Teachers' Curriculum Institute (TCI)	0.0%
TEACHER'S DISCOVERY (AMERICAN EAGLE CO INC)	0.0%
Teachers Pay Teachers (Teacher Synergy LLC)	0.0%
Teaching Strategies, LLC	0.0%
Technical Laboratory Systems, Inc.	0.0%
Vista Higher Learning	0.0%
W.W. Norton & Company	0.0%
Youthlight, Inc.	0.0%
Zaner-Bloser, Inc.	0.0%

Line 2 Minimum Discount Offered/Books and Publications - Textbooks, New

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Applied Educational Systems, Inc.	0.0%
Bellwether Media	0.0%
Benchmark Education Company	0.0%
Cengage Learning, Inc.	0.0%
CompleteBook (Complete Book and Media Supply, INC)	0.0%
Continental (The Continental Press Inc)	0.0%
Cosenza & Associates, LLC	0.0%
Curriculum Associates, LLC	0.0%
Davis Publications, Inc.	0.0%
Different Roads to Learning, Inc.	5.0%
Earlychildhood LLC (Discount School Supply)	3.0%
Essential Skills Software Inc.	0.0%
Express Booksellers (Express Booksellers, LLC)	10.0%
Flinn Scientific Inc	0.0%
Follett Content Solutions, LLC	0.0%
Frog Publications, Inc.	0.0%
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	25.0%
Heinemann (Greenwood Publishing)	0.0%
Houghton Mifflin Harcourt Publishing Company	0.0%
iTutoring.com, Inc.	0.0%
JourneyEd.com, Inc	5.0%

Line 2 Minimum Discount Offered/Books and Publications - Textbooks, New (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Kaduceus Holdings, Inc.	0.0%
KAMICO Instructional Media, Inc.	0.0%
Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
Learning Services (Learning Services International Inc)	3.0%
Macie Publishing Company	0.0%
Macmillan Learning LLC, d/b/a MPS, c/o Bedford Freeman and Worth Publishing Group	0.0%
Marco Products, Inc.	0.0%
Math Unity LLC (John Hodgens)	0.0%
McGraw-Hill School Education, LLC	0.0%
NSTA (National Science Teachers Association-NSTA)	20.0%
PASCO scientific	0.0%
Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
PRESTWICK HOUSE, INC.	0.0%
QEP Professional Books (QEP, Inc.)	0.0%
Really Great Reading Company	0.0%
Savvas Learning Company LLC (Gateway Education Holdings LLC)	0.0%
Seidlitz Education	0.0%
Speech Corner LLC	0.0%
Studies Weekly (American Legacy Publishing)	0.0%
Super Duper Publications (Super Duper Inc)	2.0%
Superior Text	10.0%
Teachers' Curriculum Institute (TCI)	0.0%
TEACHER'S DISCOVERY (AMERICAN EAGLE CO INC)	0.0%
Teachers Pay Teachers (Teacher Synergy LLC)	0.0%
Textbook Warehouse (Textbook Warehouse, LLC)	5.0%
Triana's Tutoring Services	0.0%
Vista Higher Learning	0.0%
W.W. Norton & Company	0.0%
Youthlight, Inc.	0.0%
Zaner-Bloser, Inc.	0.0%

Line 3 Minimum Discount Offered/Books and Publications - Textbooks, Used

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Applied Educational Systems, Inc.	0.0%
Benchmark Education Company	0.0%
CompleteBook (Complete Book and Media Supply, INC)	0.0%
Continental (The Continental Press Inc)	0.0%
Cosenza & Associates, LLC	0.0%
Curriculum Associates, LLC	0.0%
Davis Publications, Inc.	0.0%
Different Roads to Learning, Inc.	5.0%
Essential Skills Software Inc.	0.0%
Follett Content Solutions, LLC	0.0%
Houghton Mifflin Harcourt Publishing Company	0.0%
iTutoring.com, Inc.	0.0%
JourneyEd.com, Inc	5.0%
Math Unity LLC (John Hodgens)	0.0%
PASCO scientific	0.0%

Line 3 Minimum Discount Offered/Books and Publications - Textbooks, Used (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Really Great Reading Company	0.0%
Savvas Learning Company LLC (Gateway Education Holdings LLC)	0.0%
Seidlitz Education	0.0%
Speech Corner LLC	0.0%
Superior Text	10.0%
TEACHER'S DISCOVERY (AMERICAN EAGLE CO INC)	0.0%
Teachers Pay Teachers (Teacher Synergy LLC)	0.0%
Textbook Warehouse (Textbook Warehouse, LLC)	10.0%
Triana's Tutoring Services	0.0%

Line 4 Minimum Discount Offered/Books and Publications - Workbooks and Supplemental or Teaching Materials

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
ABDO	0.0%
Applied Educational Systems, Inc.	0.0%
Benchmark Education Company	0.0%
Booksource (GL group, Inc.)	25.0%
Brooks Duplicator Company	0.0%
Capstone (Coughlan Companies, Inc.)	0.0%
Carson Dellosa Education (Carson Dellosa Publishing, LLC)	40.0%
Catnip's Word Walls	10.0%
Cengage Learning, Inc.	0.0%
Cerebellum Corporation	15.0%
Children Bilingual Books (Advance Books LLC)	0.0%
CompleteBook (Complete Book and Media Supply, INC)	0.0%
Continental (The Continental Press Inc)	0.0%
Coole School, Inc.	25.0%
Cosenza & Associates, LLC	5.0%
Curriculum Associates, LLC	0.0%
Davis Publications, Inc.	0.0%
Different Roads to Learning, Inc.	5.0%
Earlychildhood LLC (Discount School Supply)	3.0%
Essential Skills Software Inc.	0.0%
Express Booksellers (Express Booksellers, LLC)	10.0%
Flinn Scientific Inc	0.0%
Follett Content Solutions, LLC	0.0%
Frog Publications, Inc.	0.0%
Frog Street Press, LLC	0.0%
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	25.0%
Great Ideas for Teaching	0.0%
Handwriting Without Tears (No Tears Learning)	0.0%
Heinemann (Greenwood Publishing)	0.0%
Houghton Mifflin Harcourt Publishing Company	0.0%
Integral Mathematics, Inc.	0.0%
iTutoring.com, Inc.	0.0%
JourneyEd.com, Inc	5.0%
Junior Library Guild (MT Library Services, INC)	0.0%
Kaduceus Holdings, Inc.	0.0%
KAMICO Instructional Media, Inc.	0.0%

Line 4 Minimum Discount Offered/Books and Publications - Workbooks and Supplemental or Teaching Materials (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
Learning Services (Learning Services International Inc)	3.0%
Lerner Publishing Group	25.0%
Lexia Learning Systems LLC	0.0%
Macie Publishing Company	0.0%
Mackin Educational Resources (Mackin Book Company)	7.0%
Macmillan Learning LLC, d/b/a MPS, c/o Bedford Freeman and Worth Publishing Group	0.0%
Marco Products, Inc.	0.0%
Mastery Education (Peoples Education, Inc.)	0.0%
Math Unity LLC (John Hodgens)	0.0%
McGraw-Hill School Education, LLC	0.0%
NATIONAL SCHOOL PRODUCTS (JOHN C NOWELL)	10.0%
Newsela	0.0%
NSTA (National Science Teachers Association-NSTA)	20.0%
PASCO scientific	0.0%
Perma-Bound Books (Hertzberg-New Method, Inc.)	0.0%
PRESTWICK HOUSE, INC.	0.0%
QEP Professional Books (QEP, Inc.)	0.0%
RALLY! Education	0.0%
REALLY GOOD STUFF	3.0%
Really Great Reading Company	0.0%
Rethink Ed (Rethink Autism Inc)	0.0%
s3strategies	10.0%
Savvas Learning Company LLC (Gateway Education Holdings LLC)	0.0%
Seidlitz Education	0.0%
Seven Sides Publishing	63.0%
Sirius Education Solutions (Sirius Education Solutions LLC)	0.0%
Speech Corner LLC	0.0%
Super Duper Publications (Super Duper Inc)	2.0%
Superior Text	10.0%
Supporting Science, Inc.	0.0%
Teacher Created Materials	0.0%
Teachers' Curriculum Institute (TCI)	0.0%
TEACHER'S DISCOVERY (AMERICAN EAGLE CO INC)	0.0%
Teachers Pay Teachers (Teacher Synergy LLC)	0.0%
Teaching Strategies, LLC	0.0%
Textbook Warehouse (Textbook Warehouse, LLC)	10.0%
Treetop Publishing Inc	0.0%
Triana's Tutoring Services	0.0%
Vista Higher Learning	0.0%
W.W. Norton & Company	0.0%
Youthlight, Inc.	0.0%
Zaner-Bloser, Inc.	0.0%